



P A N O R A M A

eurälis
GROWING YOUR TRUST



EURALIS IN A FEW WORDS

Euralis has been a pioneering company since it was established in 1936.

As an agricultural cooperative, it supports professionals in the farming and food sectors.

It is a dynamic group that shares its success with all of its partners.

CSR feeds into all of its activities.

EDITORIALS

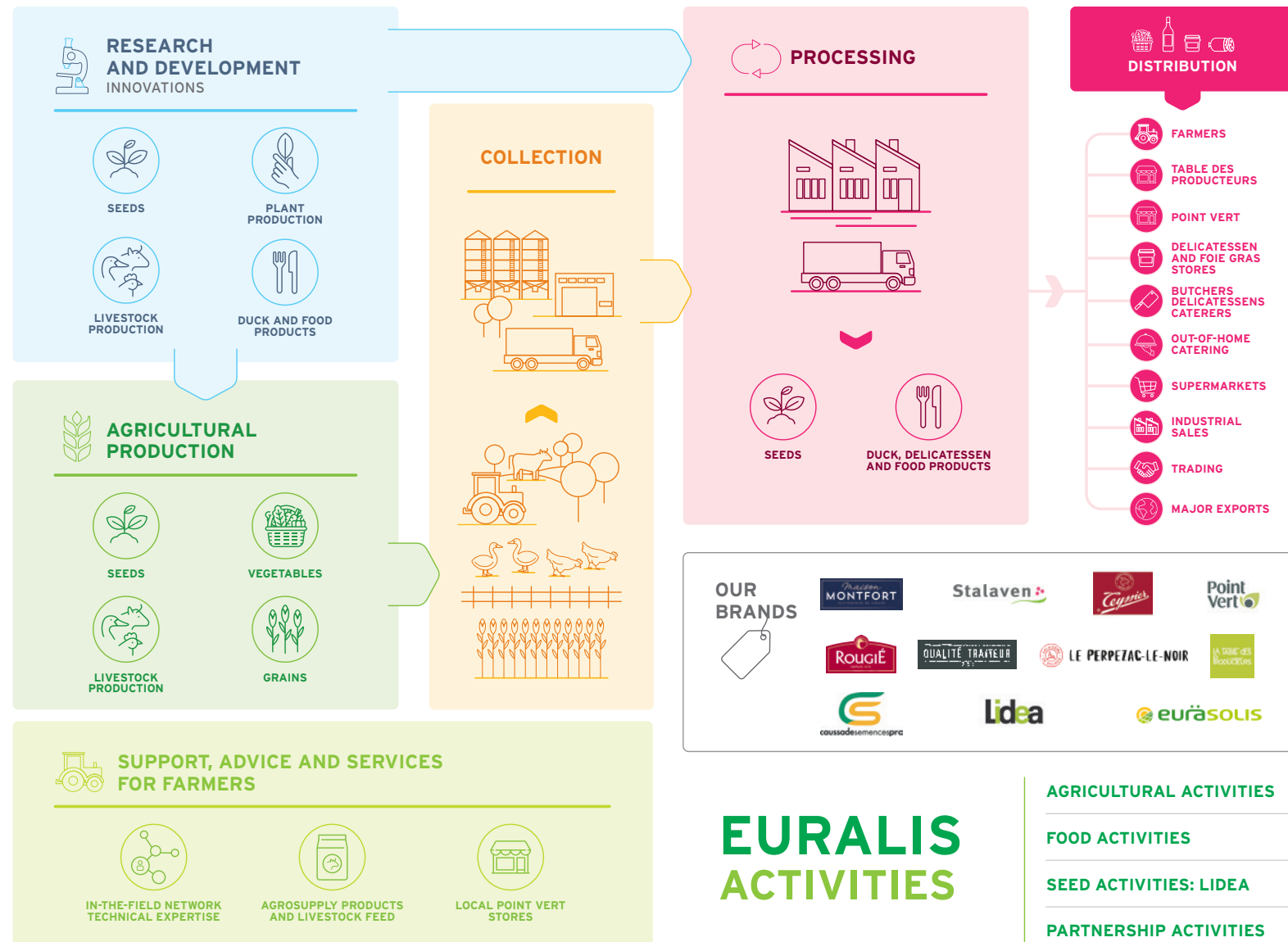
"At the Euralis cooperative, we are committed to developing nourishing, sustainable and profitable agriculture close to our territories. In order to do so, we rely on innovation and consulting and are committed to renewable energy production and reducing our carbon emissions. We also firmly believe that the diversity of our employees and members is an asset that strengthens the dynamic spirit in our regions."

Christophe Congues
President

"We are true to our three main missions and cooperative values, namely food, society and energy production - they form the basis of our CSR strategy and feed into all our activities. Firstly, we are helping farmers in Southwest France safeguard their revenues by offering them consulting services, as well as profitable sectors and guaranteed market opportunities. Secondly, we are strengthening our R&D capacity and expanding the international development of Lidea. Finally, we are producing high-quality, healthy food to as many people as possible, while meeting societal expectations."

Philippe Saux
CEO





EURALIS A PIONEERING COOPERATIVE GROUP

OUR IDENTITY

➔ WE ARE:

- An agricultural and food cooperative that seeks to strengthen members' incomes.
- An innovative, flexible group.
- A European leader for multi-species seeds.
- A key player in duck gastronomy.
- A market leader for delicatessen activities recognised by food retailers.
- An ambassador in the agricultural transition in Southwest France.

➔ OUR PURPOSE

To succeed together in the agriculture, food and energy transformation by developing innovative and sustainable solutions and products in our territories.

➔ WE WORK WITH OUR EMPLOYEES

A sense of team spirit, enthusiasm and commitment.

OUR 3 MAIN MISSIONS

- 1 CONTRIBUTING**
to the development of sustainable, diverse, healthy, affordable and nourishing agriculture close to our regions while developing farmers' revenues
- 2 WORKING TOGETHER TO DESIGN**
innovative solutions and products that respond to social, environmental and economic challenges.
- 3 STRONGLY COMMITTING**
to producing renewable energy and reducing our carbon emissions

OUR COOPERATIVE DIMENSION

1 BOARD OF DIRECTORS
MADE UP OF FARMER BOARD MEMBERS

elected by members. They discuss and decide on the Group's strategic orientations.

1,200 PARTICIPANTS
each year in

7 SECTION ASSEMBLIES
&
5 SECTOR ASSEMBLIES

A RICH HISTORY

Farmers from the Adour region came together to sell their wheat, leading to the creation of the CBBA: Coopérative de Blé du Bassin de l'Adour (original name of the Euralis cooperative)

The cooperative launched the production of sweetcorn in partnership with Green Giant. A second agreement was later concluded with Bonduelle (1989)

Euralis diversified its duck processing activities with the acquisition of Maison Montfort (1995) followed by Rougié (2002)

Euralis diversified its Catering activities with the acquisition of Stalaven (2010) followed by Teyssier (2017)

The merger between Euralis Semences and the Caussade Semences Group led to the creation of Lidea

Euralis created a kiwi fruit sector in partnership with SCAAP Kiwifruits de France



1936

1950

1975

1977

1995

2007

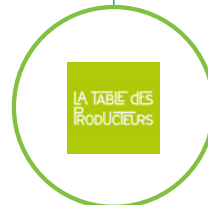
2010

2012

2020

2021

2022



The cooperative launched a private maize seed research programme

The cooperative expanded into the retail distribution circuit

Euralis boosted its international development (Ukraine, Canada)

Euralis opened its first "Table des Producteurs" aisles (local food products) in Point Vert stores

Euralis chose consulting

OUR CSR COMMITMENTS



Through its operations and governance, the cooperative has long been committed to sustainable initiatives and corporate social responsibility (CSR), which feed into all of its activities, both in France and abroad.

Thus, the dedicated bodies ensure, alongside governance, the implementation of the Group's ambitious CSR policy in all divisions.

CSR BODIES

THE EURALIS CSR DEPARTMENT: established in early 2020, it reports to the group's deputy CEO and specialises in SHEQ activities and social aspects.

THE CSR STRATEGIC COMMITTEE: supports the group's development areas according to the three CSR pillars: society, the economy, and the environment.

THE COORDINATION COMMITTEE: coordinates CSR actions defined within each activity and also shares and analyses CSR measures and considerations with divisions and entities.

THE NFPR OPERATIONAL COMMITTEE: ensures the implementation of the group's commitments, contributes to the drafting of the annual report, proposes priority areas for improving our activities and enables benchmarking between activities.

This structure helps Euralis implement its CSR ambitions and attain its objectives in terms of social, economic and environmental performance.



AMBITIONS AND PRIORITY AREAS OF THE CSR POLICY

NOURISHING AGRICULTURE

Offering our customers healthy, safe and sustainable products and solutions

Contributing to food sovereignty

SUSTAINABLE AGRICULTURE

Managing resources (water, air, soil and energy) for a sustainable industry and agriculture

Managing the carbon footprint of our activities and developing renewable and low-carbon energy

A SOCIALLY RESPONSIBLE ECOSYSTEM

Promoting the development of regional roots

Guaranteeing sufficient revenue for our members

Guaranteeing the health and safety of all the cooperative's internal and external key players

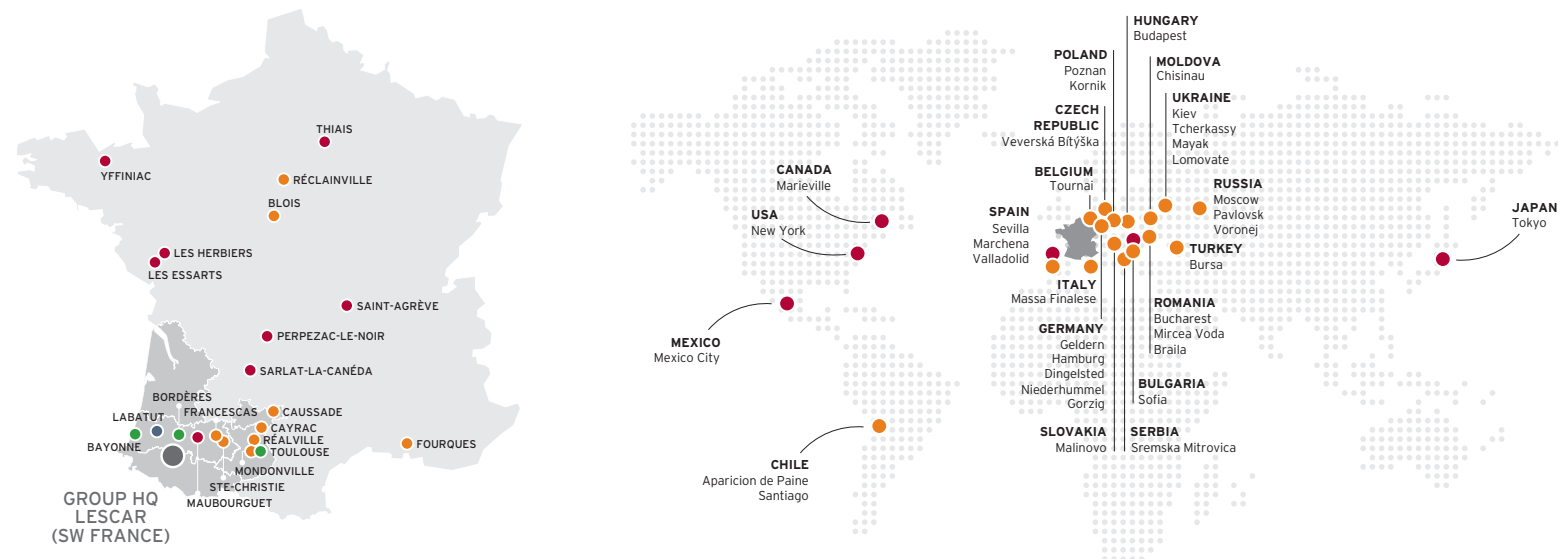
Supporting employees through these transformations and promoting social dialogue

Promoting our values and ethics within our sphere of influence

Promoting animal welfare and well-being

FROM SOUTHWEST FRANCE TO AN INTERNATIONAL OUTLOOK

ANCHORED IN SOUTHWEST FRANCE AND STAYING TRUE TO ITS REGIONAL ROOTS,
EURALIS STILL MAINTAINS AN INTERNATIONAL OUTLOOK



- AGRICULTURAL ACTIVITIES
- LIDEA
- PARTNERSHIP ACTIVITIES
- FOOD ACTIVITIES
- EURALIS COOPERATIVE REGION



€1.64
billion
TURNOVER

5,178
EMPLOYEES
3,692 OF WHOM
ARE IN FRANCE

ESTABLISHED IN
16
COUNTRIES



We support

9,000
FARMERS

IN SOUTHWEST FRANCE,
INCLUDING 5,850
COOPERATIVE MEMBERS



We process

FOOD AND SEED PRODUCTS
AT **16** PRODUCTION
SITES
ACROSS FRANCE AND EUROPE



We sell to

120
COUNTRIES
IN 5 CONTINENTS

EURALIS IS DEVELOPING TALENT

Euralis' HR policy is led not only by the HR teams, of course, but also by all the group's managers.

As a real factor of personal fulfilment and performance for the company, it contributes to the development of employee potential.



JOIN US AND TAKE PART IN A COLLECTIVE PROJECT

Our employees work in a wide range of professions, centred around our main agricultural and agrifood activities, in France and around fifteen countries in Europe, Asia and North America.

We ensure that our employees cultivate a team spirit and demonstrate solidarity and commitment.

Join us and follow in the footsteps of those who have developed the Cooperative beyond its natural geographic and economic borders since 1936.

Join us in a unique human adventure and contribute to a dynamic, innovative and flexible group, which has always combined economic performance and social responsibility.

Join us and contribute to the agricultural transition.

IN FIGURES

Figures for the 2021-2022 financial year

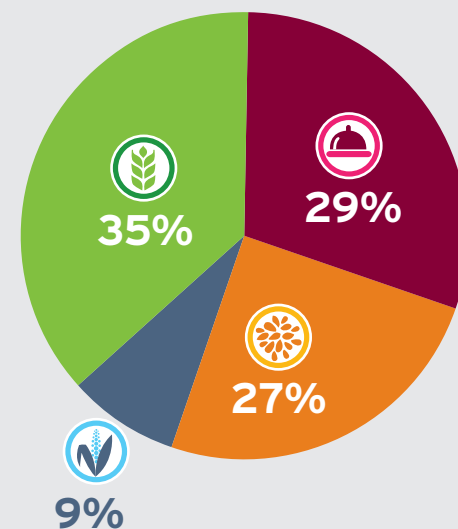
TURNOVER
€1.64 BILLION

EBITDA
€82 MILLION

OPERATING INCOME
€28 MILLION

PERCENTAGE OF TURNOVER GENERATED ABROAD
30%

BREAKDOWN OF 2021 - 2022 TURNOVER for each division (%)



AGRICULTURAL ACTIVITIES

FOOD ACTIVITIES

SEED ACTIVITIES: LIDEA

PARTNERSHIP ACTIVITIES

WE PROMOTE LOCAL PRODUCTION WHILE ENSURING **MARKET OPPORTUNITIES FOR FARMERS IN SOUTHWEST FRANCE**

500
SEED PRODUCERS

256
LABEL ROUGE AND SUD-OUEST PGI DUCK BREEDERS AND FEEDERS

500
VEGETABLE FARMERS

170
LABEL ROUGE CHICKEN BREEDERS

40
KIWI PRODUCERS

561
CATTLE BREEDERS



WE ARE COMMITTED TO PRODUCING HIGH-QUALITY FOOD

WHICH MEETS CONSUMER EXPECTATIONS

8 LEADING,
INNOVATIVE BRANDS

MONTFORT

ROUGIÉ

QUALITÉ TRAITEUR

CEYRIER

Stalaven

LE PERPETAC-LE-NOIR

Lidea

CAUSSE DES SEMENCES PRA

ENVIRONMENTAL COMMITMENTS

AB

Gaïa

AGRICULTURE VIVANTE

700
FARMERS
in 2022

SHORT CIRCUITS: DEDICATED "TABLE DES PRODUCTEURS" AISLES

LA TABLE DES PRODUCTEURS

500
PRODUCERS
listed in short circuits

A SYMBOL OF SUPERIOR QUALITY

LABEL ROUGE

LABEL ROUGE
CHICKENS

EUROPEAN UNION PROTECTED DESIGNATION OF ORIGIN

LABEL ROUGE

FRENCH FLAG

4.7 MILLION
DUCKS, INCLUDING 2.2 MILLION SUD-OUEST PGI DUCKS



SEED ACTIVITIES: LIDEA

The multi-species seed partner for high-performance farming.



OUR ACTIVITIES

- Research and development in plant genetics and biotechnology
- Production and sale of maize, sunflower, small grains, rapeseed, fodder, cover crops, soya, sorghum and pulses sold in 48 countries worldwide.



OUR BRANDS



KEY FIGURES

8 PRODUCTION SITES
IN FRANCE, ROMANIA,
UKRAINE, SPAIN AND
RUSSIA

MORE THAN
€34 MILLION
dedicated to R&D and
industrial investments
each year

48,500
HECTARES DEVOTED
TO PRODUCTION
in 5 countries
INCLUDING
26,000 IN FRANCE

17 RESEARCH
STATIONS
throughout Europe
and South America



AGRICULTURAL ACTIVITIES

Innovating and supporting farmers in high-performance, sustainable sectors, particularly thanks to the choice of consulting.



OUR ACTIVITIES

- Vegetable sector: grains, vegetables, seeds, kiwis
- Livestock sector: poultry, ducks & geese, cattle, animal feed
- Energy sector: biofuels, solar energy, methanisation
- Support for farmers: consulting and services, farm supplies
- Distribution: local Point Vert retail brand, livestock farming, gardening, pets, locally distributed food products

OUR BRANDS



KEY FIGURES

860,000
TONNES OF
GRAINS AND
OLEAGINOUS
SEEDS
sold

160,000 HA
GROWN BY MEMBERS

LIVESTOCK
PRODUCTION SOLD:
CATTLE:
15,000 HEADS
POULTRY:
4.3 M HEADS
DUCKS:
4.7 M HEADS

OVER
2,000 FARMERS
BENEFIT FROM
CONSULTING



PARTNERSHIP ACTIVITIES

Help our members develop their farms, diversify their production and safeguard their revenues via contract farming in high-growth markets.



OUR SCOPE

- Strategic partnerships in the fields of:
 - livestock nutrition (Sanders Euralis),
 - poultry production (LDC Ronsard)
 - pork production (FIPSO)
 - biofuels (Oceol)
 - soybean crushing (Sojalim)
- Managing our minority interests
- Piloting our activities outside our cooperative region



KEY FIGURES

LEADING
PRODUCER
OF PROCESSED
VEGETABLES
in Southwest France

26,828
TONNES
OF CRUSHED
SOY BEANS
INCLUDING
10,000 TONNES
ORGANICALLY

130,000
TONNES
OF MAIZE delivered to
the BSO biofuel plant in Lacq
(SW France)





DUCK ACTIVITIES

2 LEADING BRANDS:

- Maison Montfort, offering innovative, authentic duck cuisine.
- Rougié, inspiring chefs worldwide with high-quality, renowned and traditional products.



243
MILLION

TURNOVER

1,177
EMPLOYEES



OUR ACTIVITIES

- Breeding of fattened ducks under 3 labels: Volaille Française, Sud-Ouest PGI and Label Rouge
- Transformation of ducks and geese (foie gras and meat)
- Research and development into duck gastronomy products
- Multichannel selling in France and abroad
- Support for consumers and close ties with chefs from around the world to transmit their expertise

OUR BRANDS



KEY FIGURES



**A LEADING
FOIE GRAS**
producer

ROUGIÉ
THE GLOBAL LEADER
FOR FOIE GRAS
among gastronomy professionals

**MAISON
MONTFORT NO.2
IN SUPERMARKETS**



CATERING ACTIVITIES

2 AUTONOMOUS entities:

STALAVEN and ATELIER TRAITEUR

Promoting the best artisanal expertise to independent food retailers and meeting consumer expectations.



187
MILLION

TURNOVER

980
EMPLOYEES



OUR ACTIVITIES

- Production and distribution of whole processed product ranges from starter to dessert, with the utmost respect for traditional cooking methods
- Dry-curing (dry-cured ham and sausages, etc.)
- Close ties with our clients, including butchers, delicatessens, caterers, bakeries, wine retailers and restaurants



OUR BRANDS



Stalaven



LE PERPEZAC-LE-NOIR

KEY FIGURES



150
SALES
REPRESENTATIVES
support our local
independent food
retailers



**LEADING
DELICATESSEN
DISTRIBUTION
NETWORK**
for local French retail stores



**PRODUCTS
THAT REGULARLY
RECEIVE
AWARDS**
at the General Agricultural
Competition

TEYSSIER
A DRY-CURED MEAT
PRODUCER FOR 5 GENERATIONS
CELEBRATED BY THE LIVING
HERITAGE COMPANY LABEL



GROUP ACTIVITIES

The holding's teams support the development of the group's activities and provide solutions to their specific projects. They provide a responsible strategic framework defined with the group's activities and supply an array of efficient transversal services.

207
EMPLOYEES



OUR DEPARTMENTS

- The Human Resources Department
- The IT Department
- The Financial and Economic Performance Department
- The General Secretariat/Legal Department
- The Communications Department
- The CSR Department
- The Strategic Development Department
- The Governance and Compliance Department



KEY FIGURES

11 DEPARTMENTS
THAT SUPPORT THE PROJECTS
OF THE DIVISIONS
AND BUSINESS UNITS



A RANGE OF EXPERTISE
**ACROSS
5 SITES**





www.euralis.fr

